



## BUSINESS ANALYST

### CONTEXT

LGM (UK) Ltd is the local branch of a European specialized services group with operations in France, Germany, Belgium, Canada, India, Spain, Italy, and USA. To fuel the expansion of our services focused on supportability engineering, safety engineering, specialized training, we seek the support of a business analyst which would ideally combine a fair engineering academic background with a commercial and extrovert personality.

The position is located in Crawley Sussex and alternatively in Bristol with intensive travel requirements on UK territory.

### RESPONSABILITIES

The position is a development one and entails, within the framework discussed with the development Director of the Group, to take initiatives and monitor a panel of actions required for increasing LGM (UK) Ltd sales.

Actions shall consist in:

- the smart addition of back office and field work
- shall span from improving constantly our web site, monitoring the applications for vacancies on the same,
- regularly updating all our commercial and marketing material,
- seeing to the incorporation of the company in the supply chain of would be customers, identifying professional meetings and exhibitions of relevance and providing attendance to these events accordingly.

### BANCKGROUND

The successful applicant shall preferably match the following profil criteria :

- be in grade of or have already held a MOD security clearance, have an academic record of 5 years, sanctioned with an engineer's degree, and a minimum of 5 years of professional experience,
- having an expertise in supportability engineering in one large industry such as railway transport, aircraft, nuclear, naval, space, and defence either with an operator, a manufacturer or a government agency,
- demonstrate command in at least two of the key skills of LGM amongst a range of disciplines such as, but not limited to reliability, safety, logistics support analysis, maintenance planning, reliability centered maintenance, technical publications production chain, multimedia supported training, through life costing.

### PERSONNAL SKILLS

The job is fit for a curious, social and above all energetic personality, it entails a lot of freedom and symmetrically have good follow up discipline, being rigorous and systematic with a to do list orientation.

Whilst teaming with the business development director and having the full support of the mother company delivery of results shall be considered in proportion of the volume of professional contacts, the actual business opportunities identified, their translation into request for quotations, invitations to bid, positions to fulfill, and any request for support from our customers in the market sectors and for the specific project areas above mentioned.

**APPLY TO:** [laura.durand@lgm.fr](mailto:laura.durand@lgm.fr) with the reference **BAUK**